Region 5 Demand Occupations ACCCP 2022-2023

|  | Occupation Title | 2020 <br> Employment | Avg <br> Annual Openings | Median <br> Annual <br> Salary |  | n WorkKeys <br> Workplace Documents | Scores <br> Graphic <br> Literacy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pest Control Workers | ** | 50 | \$28,964 | 4 | 4 | 4 |
|  | Refuse \& Recyclable Material Collectors | 550 | 80 | \$30,974 | 3 | 3 | 3 |
|  | Logging Equipment Operators | 410 | 70 | \$43,407 | 3 | 3 | 4 |
|  | Environmental Engineers | 180 | 15 | \$73,073 | 7 | 6 | 6 |
|  | Tree Trimmers \& Pruners | 90 | 15 | \$48,662 | 3 | 3 | 4 |
|  | Biological Technicians | 110 | 15 | \$39,926 | 4 | 4 | 4 |
|  | Agricultural Equipment Operators | 290 | 50 | \$23,757 | 4 | 4 | 4 |
|  | Agricultural \& Food Science Technicians | 100 | 15 | \$36,410 | 4 | 4 | 4 |
|  | Construction Managers | 770 | 70 | \$83,018 | 5 | 6 | 5 |
|  | First-Line Supervisors of Construction Trades \& Extraction Workers | 1,650 | 175 | \$53,748 | 4 | 5 | 4 |
|  | Civil Engineers | 800 | 70 | \$84,710 | 6 | 6 | 6 |
|  | Heating, Air Conditioning, \& Refrigeration Mechanics \& Installers | 1,000 | 110 | \$44,787 | 4 | 4 | 4 |
|  | Electrical Power-Line Installers \& Repairers | 560 | 55 | \$86,076 | 4 | 4 | 4 |
|  | Electricians | 1,300 | 155 | \$42,546 | 4 | 5 | 5 |
|  | Construction Laborers | 2,060 | 240 | \$28,173 | 3 | 4 | 4 |
|  | Landscaping \& Groundskeeping Workers | 2,580 | 380 | \$26,729 | 3 | 3 | 4 |
|  | Operating Engineers \& Other Construction Equipment Operators | 1,110 | 130 | \$36,025 | 3 | 4 | 4 |
|  | Cost Estimators | 300 | 30 | \$51,603 | 5 | 4 | 4 |
|  | Plumbers, Pipefitters, \& Steamfitters | 500 | 60 | \$44,340 | 4 | 4 | 4 |
|  | Civil Engineering Technicians | 730 | 75 | \$45,615 | 4 | 4 | 4 |
|  | Carpenters | 690 | 65 | \$36,503 | 4 | 4 | 4 |
|  | Painters, Construction \& Maintenance | 510 | 50 | \$35,429 | 3 | 4 | 4 |
|  | Architects, Except Landscape \& Naval | 210 | 15 | \$81,404 | 7 | 7 | 6 |
|  | First-Line Supervisors of Landscaping, Lawn Service, \& Groundskeeping Workers | 190 | 20 | \$55,686 | 5 | 5 | 4 |
|  | Highway Maintenance Workers | 710 | 80 | \$30,200 | 3 | 4 | 3 |
|  | Paving, Surfacing, \& Tamping Equipment Operators | 210 | 25 | \$36,895 | 3 | 4 | 4 |
|  | Millwrights | 150 | 20 | \$44,937 | 4 | 4 | 4 |
|  | Helpers--Installation, Maintenance, \& Repair Workers | 250 | 35 | \$26,886 | 4 | 4 | 4 |
|  | Structural Iron \& Steel Workers | ** | 25 | \$43,206 | 3 | 3 | 3 |
|  | Control \& Valve Installers \& Repairers, Except Mechanical Door | 190 | 15 | \$47,662 | 3 | 3 | 4 |
|  | Cement Masons \& Concrete Finishers | 270 | 25 | \$36,720 | 5 | 4 | 4 |
|  | Architectural \& Civil Drafters | 140 | 15 | \$49,190 | 5 | 5 | 5 |
|  | Structural Metal Fabricators \& Fitters | 280 | 30 | \$35,680 | 3 | 3 | 4 |

Source: Alabama Department of Labor, LMI Division 2020-2030 projections in cooperation with the Projections Managing Partnership (PMP) and the U.S. Bureau of Labor Statistics. Wages now reflect Median Annual Salary versus previous publication releases using Average (Mean) Annual Salary.
** Data Suppressed Due to Confidentiality.
Median Work Keys Scores represent employer identified skills \& skill levels (by occupation) required by both current \& prospective employees to be successful on the job. Work Keys Scores scale is from one (low skill requirement) to seven (high skill requirement). Source ACT, Inc. (https://www.act.org), ACT Job Profiling.
The Demand occupations published by the Alabama Department of Labor, Labor Market Information Division now align with the definition of demand occupations developed by the Alabama Committee on Credentialing and Career Pathways (ACCCP).

Region 5 Demand Occupations ACCCP 2022-2023

|  | Occupation Title | $\begin{gathered} 2020 \\ \text { Employment } \end{gathered}$ | Avg <br> Annual Openings | Median <br> Annual <br> Salary | Median <br> Applied <br> Math | WorkKeys <br> Workplace <br> Documents | Scores <br> Graphic <br> Literacy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Roofers | 120 | 15 | \$35,061 | 3 | 3 | 3 |
|  | Sheet Metal Workers | 110 | 15 | \$40,381 | 4 | 4 | 4 |
|  | Helpers--Electricians | 260 | 35 | \$26,379 | 3 | 4 | 3 |
|  | Helpers--Pipelayers, Plumbers, Pipefitters, \& Steamfitters | 190 | 25 | \$30,294 | 3 | 3 | 4 |
|  | Pipelayers | 180 | 20 | \$32,115 | 3 | 4 | 4 |
|  | Telecommunications Equipment Installers \& Repairers, Except Line Installers | 350 | 40 | \$63,307 | 4 | 4 | 4 |
|  | Telecommunications Line Installers \& Repairers | 160 | 20 | \$45,718 | 3 | 4 | 4 |
|  | Graphic Designers | 390 | 35 | \$40,735 | 4 | 4 | 4 |
|  | Photographers | 220 | 25 | \$44,147 | 3 | 4 | 4 |
|  | Art Directors | 140 | 15 | \$68,486 | 4 | 5 | 5 |
|  | Music Directors \& Composers | 200 | 25 | ** | 3 | 4 | 4 |
|  | Printing Press Operators | 420 | 45 | \$27,966 | 3 | 4 | 4 |
|  | Audio \& Video Equipment Technicians | 110 | 15 | \$41,666 | 3 | 5 | 4 |
|  | General \& Operations Managers | 4,440 | 420 | \$98,521 | 5 | 5 | 5 |
|  | First-Line Supervisors of Office \& Administrative Support Workers | 3,180 | 315 | \$51,160 | 4 | 4 | 4 |
|  | Management Analysts | 670 | 75 | \$77,077 | 4 | 4 | 4 |
|  | Human Resources Specialists | 920 | 105 | \$56,498 | 4 | 4 | 4 |
|  | Industrial Production Managers | 460 | 40 | \$98,237 | 4 | 4 | 4 |
|  | Customer Service Representatives | 4,700 | 620 | \$29,968 | 4 | 4 | 4 |
|  | Stockers \& Order Fillers | 3,710 | 660 | \$27,270 | 3 | 3 | 3 |
|  | Human Resources Managers | 230 | 20 | \$94,365 | 5 | 5 | 4 |
|  | Training \& Development Specialists | 350 | 35 | \$61,632 | 4 | 5 | 4 |
|  | Computer \& Information Systems Managers | 490 | 45 | \$109,115 | 5 | 5 | 5 |
|  | Shipping, Receiving, \& Traffic Clerks | 860 | 80 | \$32,684 | 3 | 4 | 4 |
|  | Administrative Services \& Facilities Managers | 180 | 15 | \$95,799 | 5 | 5 | 4 |
|  | Receptionists \& Information Clerks | 1,870 | 250 | \$25,258 | 3 | 4 | 4 |
|  | Meeting, Convention, \& Event Planners | 170 | 20 | \$45,538 | 4 | 4 | 4 |
|  | Fundraisers | 200 | 20 | \$53,389 | 4 | 5 | 4 |
|  | Postsecondary Teachers | 4,000 | 430 | \$71,957 | 5 | 7 | 6 |
|  | Education Administrators, Postsecondary | 610 | 50 | \$101,630 | 5 | 5 | 5 |
|  | Middle School Teachers, Except Special \& Career/Technical Education | 1,890 | 150 | \$52,315 | 4 | 6 | 5 |
|  | Educational, Guidance, School, \& Vocational Counselors | 940 | 100 | \$52,235 | 4 | 4 | 4 |
|  | Elementary School Teachers, Except Special Education | 3,410 | 275 | \$50,994 | 4 | 6 | 5 |
|  | Instructional Coordinators | 610 | 60 | \$74,982 | 3 | 6 | 4 |
|  | Coaches \& Scouts | 550 | 90 | \$39,365 | 4 | 4 | 4 |

Source: Alabama Department of Labor, LMI Division 2020-2030 projections in cooperation with the Projections Managing Partnership (PMP) and the U.S. Bureau of Labor Statistics. Wages now reflect Median Annual Salary versus previous publication releases using Average (Mean) Annual Salary.
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Alabama Committee on Credentialing and Career Pathways (ACCCP).

Region 5 Demand Occupations ACCCP 2022-2023

| Occupation Titte |  | 2020 <br> Employment | Avg <br> Annual Openings | Median <br> Annual <br> Salary | Median WorkKeys Scores <br> Applied Workplace Graphic Math Documents Literacy |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Secondary School Teachers, Except Special \& Career/Technical Education | 2,010 | 155 | \$52,957 | 4 | 6 | 5 |
|  | Preschool Teachers, Except Special Education | 1,210 | 155 | \$26,789 | 4 | 4 | 5 |
|  | Education Administrators, Elementary \& Secondary School | 550 | 45 | \$79,500 | 5 | 5 | 5 |
|  | Librarians \& Media Collections Specialists | 450 | 45 | \$57,207 | 4 | 5 | 4 |
|  | Self-Enrichment Education Teachers | 440 | 60 | \$44,766 | 4 | 4 | 5 |
|  | Teaching Assistants, Postsecondary | ** | 15 | \$26,274 | 5 | 7 | 6 |
|  | Accountants \& Auditors | 3,410 | 330 | \$62,441 | 5 | 4 | 5 |
|  | Financial Managers | 800 | 75 | \$111,980 | 5 | 5 | 5 |
|  | Insurance Sales Agents | 860 | 80 | \$47,609 | 4 | 5 | 5 |
|  | Loan Officers | 530 | 50 | \$55,634 | 4 | 5 | 4 |
|  | Personal Financial Advisors | 280 | 25 | \$108,716 | 4 | 4 | 4 |
|  | Securities, Commodities, \& Financial Services Sales Agents | 360 | 35 | \$42,221 | 4 | 4 | 4 |
|  | Loan Interviewers \& Clerks | 380 | 35 | \$32,649 | 3 | 4 | 4 |
|  | Tax Preparers | 160 | 20 | \$35,299 | 4 | 4 | 4 |
|  | Insurance Claims \& Policy Processing Clerks | 280 | 25 | \$33,211 | 3 | 4 | 4 |
|  | Compliance Officers | 450 | 40 | \$60,669 | 3 | 4 | 4 |
|  | Tax Examiners \& Collectors, \& Revenue Agents | 520 | 45 | \$60,417 | 4 | 4 | 4 |
|  | Eligibility Interviewers, Government Programs | 600 | 60 | \$39,993 | 4 | 5 | 4 |
|  | Urban \& Regional Planners | 190 | 20 | \$53,321 | 6 | 6 | 6 |
|  | Court, Municipal, \& License Clerks | 430 | 45 | \$31,031 | 3 | 4 | 4 |
|  | Legislators | 270 | 20 | \$28,347 | 5 | 6 | 5 |
|  | Registered Nurses | 6,300 | 390 | \$61,374 | 5 | 5 | 4 |
|  | Medical \& Health Services Managers | 970 | 115 | \$84,479 | 4 | 4 | 4 |
|  | Nurse Practitioners | 480 | 65 | \$103,522 | 6 | 5 | 4 |
|  | Licensed Practical \& Licensed Vocational Nurses | 1,670 | 140 | \$41,444 | 4 | 4 | 4 |
|  | Pharmacists | 600 | 25 | \$124,198 | 6 | 7 | 7 |
|  | Clinical Laboratory Technologists \& Technicians | 670 | 50 | \$45,007 | 5 | 5 | 5 |
|  | Nursing Assistants | 3,370 | 435 | \$24,441 | 3 | 4 | 4 |
|  | Medical Secretaries | 650 | 85 | \$33,694 | 3 | 5 | 4 |
|  | Medical Assistants | 1,140 | 165 | \$28,864 | 4 | 4 | 4 |
|  | Physical Therapists | 290 | 20 | \$81,965 | 4 | 6 | 5 |
|  | Physical Therapist Assistants | 170 | 30 | \$56,065 | 4 | 4 | 4 |
|  | Pharmacy Technicians | 810 | 65 | \$30,442 | 4 | 4 | 4 |
|  | Speech-Language Pathologists | 230 | 20 | \$59,666 | 4 | 6 | 5 |
|  | Radiologic Technologists | 540 | 40 | \$42,746 | 3 | 4 | 4 |
|  | Phlebotomists | 210 | 30 | \$33,968 | 3 | 4 | 4 |

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## Region 5 Demand Occupations

 ACCCP 2022-2023|  | Occupation Title | $2020$ <br> Employment | Avg <br> Annual Openings | Median <br> Annual <br> Salary |  | n WorkKeys <br> Workplace <br> Documents | Scores <br> Graphic <br> Literacy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dental Assistants | 340 | 45 | \$32,463 | 3 | 4 | 4 |
|  | Dental Hygienists | 530 | 45 | \$50,085 | 3 | 4 | 4 |
|  | Respiratory Therapists | 210 | 15 | \$53,068 | 5 | 6 | 5 |
|  | Surgical Technologists | 360 | 30 | \$32,129 | 3 | 5 | 4 |
|  | Veterinary Assistants \& Laboratory Animal Caretakers | 300 | 55 | \$24,063 | 4 | 4 | 3 |
|  | Veterinary Technologists \& Technicians | 250 | 20 | \$32,369 | 3 | 4 | 3 |
|  | Ophthalmic Medical Technicians | 140 | 15 | \$32,395 | 3 | 4 | 4 |
|  | Medical Equipment Preparers | 120 | 15 | \$28,886 | 3 | 4 | 4 |
|  | Psychiatric Aides | ** | 15 | \$30,355 | 3 | 3 | 4 |
|  | Psychiatric Technicians | 160 | 15 | \$28,312 | 3 | 4 | 4 |
|  | Food Service Managers | 780 | 95 | \$55,721 | 3 | 4 | 4 |
|  | First-Line Supervisors of Food Preparation \& Serving Workers | 2,770 | 465 | \$29,945 | 4 | 5 | 4 |
|  | First-Line Supervisors of Housekeeping \& Janitorial Workers | 500 | 60 | \$39,933 | 4 | 4 | 4 |
|  | Chefs \& Head Cooks | 120 | 20 | \$49,208 | 3 | 4 | 4 |
|  | Bakers | 270 | 35 | \$29,528 | 3 | 3 | 4 |
|  | Athletes \& Sports Competitors | 90 | 15 | ** | ** | 4 | 4 |
|  | Social \& Community Service Managers | 550 | 50 | \$59,786 | 4 | 5 | 4 |
|  | Directors, Religious Activities \& Education | 690 | 90 | \$81,599 | 4 | 5 | 4 |
|  | Child, Family, \& School Social Workers | 790 | 80 | \$44,959 | 4 | 4 | 4 |
|  | Clergy | 1,130 | 135 | \$45,625 | 4 | 5 | 5 |
|  | Substance Abuse, Behavioral Disorder, \& Mental Health Counselors | 470 | 60 | \$37,841 | 3 | 5 | 4 |
|  | Fitness Trainers \& Aerobics Instructors | 640 | 125 | \$31,519 | 4 | 4 | 4 |
|  | Healthcare Social Workers | 380 | 40 | \$48,444 | 4 | 4 | 4 |
|  | Clinical, Counseling, \& School Psychologists | ** | 20 | \$58,835 | 6 | 7 | 6 |
|  | First-Line Supervisors of Personal Service \& Entertainment \& Recreation Workers, Except Gambling Services | ** | 60 | \$36,698 | 4 | 4 | 4 |
|  | Residential Advisors | ** | 90 | \$24,418 | 3 | 3 | 3 |
|  | Social \& Human Service Assistants | 310 | 40 | \$25,034 | 4 | 4 | 4 |
|  | Morticians, Undertakers, \& Funeral Directors | 90 | 15 | \$67,374 | 5 | 6 | 5 |
|  | Mental Health \& Substance Abuse Social Workers | 140 | 15 | \$38,397 | 4 | 4 | 4 |
|  | Software Developers \& Software Quality Assurance Analysts \& Testers | 1,180 | 125 | \$85,333 | 4 | 4 | 4 |
|  | Database Administrators \& Architects | 760 | 60 | \$84,019 | 5 | 4 | 5 |
|  | Computer User Support Specialists | 1,070 | 90 | \$49,859 | 4 | 4 | 4 |
|  | Network \& Computer Systems Administrators | 580 | 40 | \$69,312 | 5 | 5 | 4 |
|  | Computer Systems Analysts | 290 | 25 | \$74,932 | 5 | 4 | 4 |
|  | Information Security Analysts | 160 | 20 | \$56,195 | 5 | 6 | 6 |

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|  | Occupation Title | $2020$ <br> Employment | Avg <br> Annual Openings | Median <br> Annual <br> Salary |  | WorkKeys <br> Workplace <br> Documents | Scores <br> Graphic <br> Literacy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ヒ | Web Developers \& Digital Interface Designers | 160 | 15 | \$59,386 | 5 | 5 | 6 |
|  | Computer Network Support Specialists | 150 | 15 | \$58,641 | 5 | 5 | 4 |
| Law, Public Safety, Corrections \&Security | Lawyers | 1,760 | 95 | \$92,564 | 5 | 7 | 5 |
|  | Security Guards | 2,140 | 305 | \$25,474 | 3 | 4 | 4 |
|  | Paralegals \& Legal Assistants | 830 | 100 | \$45,380 | 3 | 6 | 3 |
|  | Police \& Sheriff's Patrol Officers | 2,100 | 180 | \$45,244 | 3 | 4 | 4 |
|  | Firefighters | 940 | 80 | \$37,549 | 4 | 4 | 4 |
|  | Detectives \& Criminal Investigators | 380 | 30 | \$53,794 | 3 | 4 | 4 |
|  | Police, Fire, \& Ambulance Dispatchers | 380 | 40 | \$31,866 | 3 | 4 | 4 |
|  | First-Line Supervisors of Fire Fighting \& Prevention Workers | 210 | 15 | \$60,852 | 5 | 5 | 4 |
|  | Emergency Medical Technicians \& Paramedics | 500 | 40 | \$27,666 | 3 | 5 | 4 |
|  | Probation Officers \& Correctional Treatment Specialists | 240 | 20 | \$49,169 | 3 | 4 | 4 |
|  | Crossing Guards | 90 | 20 | \$24,276 | 3 | 4 | 4 |
|  | First-Line Supervisors of Production \& Operating Workers | 2,000 | 240 | \$58,027 | 4 | 4 | 4 |
|  | First-Line Supervisors of Mechanics, Installers, \& Repairers | 1,260 | 125 | \$60,794 | 4 | 5 | 5 |
|  | Maintenance \& Repair Workers, General | 2,750 | 290 | \$34,509 | 4 | 4 | 4 |
|  | Industrial Machinery Mechanics | 1,430 | 185 | \$50,146 | 4 | 4 | 4 |
|  | Miscellaneous Assemblers \& Fabricators | 8,660 | 1,045 | \$32,049 | 3 | 3 | 3 |
|  | Welders, Cutters, Solderers, \& Brazers | 1,020 | 130 | \$40,310 | 3 | 3 | 4 |
|  | Production, Planning, \& Expediting Clerks | 380 | 45 | \$49,857 | 4 | 4 | 4 |
|  | Industrial Engineering Technicians | 120 | 15 | \$53,590 | 4 | 4 | 4 |
|  | Machinists | 610 | 75 | \$42,507 | 4 | 4 | 4 |
|  | Cutting, Punching, \& Press Machine Setters, Operators, \& Tenders, Metal \& Plastic | 670 | 75 | \$34,153 | 3 | 3 | 4 |
|  | Electrical \& Electronics Engineering Technicians | 140 | 15 | \$54,812 | 4 | 5 | 5 |
|  | Molding, Coremaking, \& Casting Machine Setters, Operators, \& Tenders, Metal \& Plastic | 590 | 70 | \$31,851 | 3 | 3 | 4 |
|  | Butchers \& Meat Cutters | 320 | 40 | \$30,143 | 4 | 4 | 4 |
|  | Multiple Machine Tool Setters, Operators, \& Tenders, Metal \& Plastic | 650 | 85 | \$36,145 | 3 | 4 | 4 |
|  | Medical Equipment Repairers | 170 | 20 | \$42,797 | 4 | 5 | 4 |
|  | Packaging \& Filling Machine Operators \& Tenders | 710 | 80 | \$29,286 | 3 | 3 | 4 |
|  | Extruding, Forming, Pressing, \& Compacting Machine Setters, Operators, \& Tenders | 420 | 50 | \$36,544 | 3 | 3 | 4 |
|  | Weighers, Measurers, Checkers, \& Samplers, Recordkeeping | 230 | 25 | \$30,883 | 3 | 3 | 4 |
|  | Coating, Painting, \& Spraying Machine Setters, Operators, \& Tenders | 360 | 45 | \$33,607 | 3 | 3 | 4 |
|  | Meat, Poultry, \& Fish Cutters \& Trimmers | 1,200 | 145 | \$25,989 | 3 | 3 | 3 |

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|  | Occupation Title | $\begin{gathered} 2020 \\ \text { Employment } \end{gathered}$ | Avg <br> Annual Openings | Median <br> Annual <br> Salary | Median <br> Applied Math | WorkKeys <br> Workplace Documents | Scores <br> Graphic <br> Literacy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Food Batchmakers | 250 | 30 | \$33,011 | 3 | 3 | 4 |
|  | Chemical Technicians | 160 | 20 | \$54,194 | 4 | 5 | 4 |
|  | Maintenance Workers, Machinery | 220 | 30 | \$47,300 | 4 | 4 | 4 |
|  | Mixing \& Blending Machine Setters, Operators, \& Tenders | 340 | 40 | \$37,251 | 3 | 4 | 4 |
|  | Sewing Machine Operators | 470 | 85 | \$24,243 | 3 | 3 | 3 |
|  | Electrical \& Electronics Repairers, Commercial \& Industrial Equipment | 160 | 15 | \$66,889 | 4 | 5 | 4 |
|  | Cutting \& Slicing Machine Setters, Operators, \& Tenders | 280 | 35 | \$31,971 | 3 | 3 | 4 |
|  | Woodworking Machine Setters, Operators, \& Tenders, Except Sawing | 240 | 30 | \$34,118 | 4 | 3 | 3 |
|  | Dental Laboratory Technicians | 90 | 15 | \$40,949 | 3 | 4 | 4 |
|  | Electrical, Electronic, \& Electromechanical Assemblers, Except Coil Winders, Tapers, \& Finishers | 300 | 40 | \$26,294 | 3 | 3 | 4 |
|  | Cabinetmakers \& Bench Carpenters | 210 | 20 | \$30,369 | 4 | 4 | 4 |
|  | Outdoor Power Equipment \& Other Small Engine Mechanics | 100 | 15 | \$38,692 | 3 | 3 | 4 |
|  | Sawing Machine Setters, Operators, \& Tenders, Wood | 150 | 20 | \$30,315 | 3 | 3 | 3 |
|  | Extruding \& Drawing Machine Setters, Operators, \& Tenders, Metal \& Plastic | 180 | 20 | \$31,124 | 3 | 3 | 4 |
|  | Molders, Shapers, \& Casters, Except Metal \& Plastic | 110 | 15 | \$27,935 | 3 | 3 | 4 |
|  | Sales Representatives, Wholesale \& Manufacturing, Except Technical \& Scientific Products | 1,970 | 220 | \$50,300 | 5 | 5 | 4 |
|  | Market Research Analysts \& Marketing Specialists | 720 | 95 | \$52,983 | 4 | 4 | 4 |
|  | Sales Managers | 350 | 35 | \$92,522 | 4 | 5 | 5 |
|  | Real Estate Sales Agents | 570 | 50 | \$65,314 | 4 | 5 | 4 |
|  | Sales Representatives, Wholesale \& Manufacturing, Technical \& Scientific Products | 530 | 55 | \$74,604 | 4 | 4 | 4 |
|  | Sales Representatives of Services, Except Advertising, Insurance, Financial Services, \& Travel | 1,010 | 130 | \$41,627 | 5 | 5 | 4 |
|  | Marketing Managers | 150 | 15 | \$104,576 | 7 | 5 | 5 |
|  | Public Relations Specialists | 500 | 50 | \$51,103 | 4 | 5 | 4 |
|  | Property, Real Estate, \& Community Association Managers | 680 | 55 | \$42,844 | 4 | 4 | 4 |
|  | Merchandise Displayers \& Window Trimmers | 320 | 35 | \$27,084 | 3 | 4 | 4 |
|  | Parts Salespersons | 450 | 55 | \$30,691 | 3 | 3 | 4 |
|  | Counter \& Rental Clerks | 790 | 95 | \$24,673 | 4 | 3 | 4 |
| $\frac{\sum_{w}^{\omega}}{\omega}$ | Industrial Engineers | 750 | 75 | \$79,906 | 5 | 6 | 6 |
|  | Electrical Engineers | 300 | 25 | \$85,657 | 7 | 6 | 6 |
|  | Mechanical Engineers | 340 | 30 | \$75,334 | 6 | 6 | 6 |
|  | Architectural \& Engineering Managers | 190 | 15 | \$122,923 | 7 | 7 | 5 |

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|  | Occupation Title | 2020 <br> Employment | Avg <br> Annual Openings | Median Annual Salary |  | W WorkKeys <br> Workplace Documents | Scores <br> Graphic Literacy |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| STEM | Environmental Scientists \& Specialists, Including Health | 340 | 35 | \$58,444 | 5 | 7 | 7 |
|  | Heavy \& Tractor-Trailer Truck Drivers | 4,160 | 525 | \$40,135 | 3 | 4 | 4 |
|  | Automotive Service Technicians \& Mechanics | 1,470 | 145 | \$45,170 | 4 | 4 | 4 |
|  | First-Line Supervisors of Transportation \& Material Moving Workers, Except Aircraft Cargo Handling | 1,270 | 150 | \$44,336 | 4 | 4 | 4 |
|  | Laborers \& Freight, Stock, \& Material Movers, Hand | 7,520 | 1,120 | \$25,352 | 3 | 3 | 4 |
|  | Industrial Truck \& Tractor Operators | 1,400 | 175 | \$32,898 | 3 | 3 | 3 |
|  | Light Truck or Delivery Services Drivers | 2,200 | 270 | \$28,480 | 3 | 3 | 3 |
|  | Bus \& Truck Mechanics \& Diesel Engine Specialists | 580 | 60 | \$41,353 | 3 | 4 | 4 |
|  | Transportation, Storage, \& Distribution Managers | 190 | 15 | \$81,381 | 4 | 4 | 4 |
|  | Logisticians | 210 | 25 | \$67,461 | 5 | 5 | 5 |
|  | Packers \& Packagers, Hand | 1,310 | 195 | \$24,887 | 3 | 3 | 4 |
|  | Automotive Body \& Related Repairers | 330 | 30 | \$46,277 | 3 | 4 | 3 |
|  | Billing \& Posting Clerks | 410 | 45 | \$33,882 | 4 | 4 | 4 |
|  | Mobile Heavy Equipment Mechanics, Except Engines | 240 | 25 | \$48,363 | 3 | 3 | 3 |
|  | Tire Repairers \& Changers | 550 | 65 | \$28,392 | 3 | 3 | 4 |
|  | Commercial Pilots | 170 | 20 | \$80,014 | 5 | 6 | 6 |
|  | Dispatchers, Except Police, Fire, \& Ambulance | 250 | 25 | \$37,701 | 3 | 4 | 4 |
|  | Aircraft Mechanics \& Service Technicians | 170 | 15 | \$66,574 | 4 | 5 | 5 |
|  | Bus Drivers, Transit \& Intercity | ** | 45 | \$25,006 | 3 | 4 | 3 |

Source: Alabama Department of Labor, LMI Division 2020-2030 projections in cooperation with the Projections Managing Partnership (PMP) and the U.S. Bureau of Labor Statistics. Wages now reflect Median Annual Salary versus previous publication releases using Average (Mean) Annual Salary.
** Data Suppressed Due to Confidentiality.
Median Work Keys Scores represent employer identified skills \& skill levels (by occupation) required by both current \& prospective employees to be successful on the job. Work Keys Scores scale is from one (low skill requirement) to seven (high skill requirement). Source ACT, Inc. (https://www.act.org), ACT Job Profiling.
The Demand occupations published by the Alabama Department of Labor, Labor Market Information Division now align with the definition of demand occupations developed by the Alabama Committee on Credentialing and Career Pathways (ACCCP).

